

2nd Virtual Austrian Conference London

15 June 2021

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Company	Speaker	Market Cap (EUR bn)	Sector
AGRANA Beteiligungs AG	/ Stephan Büttner, CFO / Hannes Haider, IR	2.04	Consumer
ANDRITZ AG	/ Michael Buchbauer, Head of Group Finance/ Stefan Schantl, Group Treasury & IR	4.11	Industrials
Atrium European Real Estate	/ Liad Barzilai, CEO/ Riad Lee, CFO/ Doron Lavi Segelson, Director Corporate Finance/ Bruno Priuli, IR	1.07	Real Estate
EVN AG	/ Gerald Reidinger, Head of Controlling & IR	3.32	Utilities
FACC AG	/ Aleš Stárek, CFO / Florian Heindl, Group Treasury & IR	0.432	Industrials
Flughafen Wien AG	Günther Ofner, CFO Christian Schmidt, Head of IR	2.46	Business Services & Logistics
IMMOFINANZ AG	/ Stefan Schönauer, CFO/ Bettina Schragl, Head of IR	2.02	Real Estate
Lenzing Aktiengesellschaft	/ Sébastien Knus, VP Capital Markets	2.78	Chemicals
Mayr-Melnhof Karton AG	/ Stephan Sweerts-Sporck, Head of IR & CC	3.352	Industrials
Österreichische Post AG	/ Harald Hagenauer, Head of IR / Gerhard Zach, IR	2.56	Business Services & Logistics





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Company	Speaker	Market Cap (EUR bn)	Sector
OMV Aktiengesellschaft	/ Florian Greger, Head of IR/ Philipp Chladek, IR/ Vlad Alexandru, IR	14.881	Utilities / Industrials
PALFINGER AG	/ Felix Strohbichler, CFO / Hannes Roither, Head of IR	1.3	Industrials
Polytec Holding AG	/ Peter Haidenek, CFO / Paul Rettenbacher, IR	0.248	Industrials
PORR AG	/ Andreas Sauer, CFO/ Milena loveva, Head of Group Communications, IR & Sustainability	0.458	Construction
Semperit	/ Judit Helenyi, IR	0.778	Industrials
Schoeller-Bleckmann Oilfield Equipment AG	/ Klaus Mader, CFO / Andreas Böcskör, Head of IR	0.63	Industrials
UNIQA Österreich Versicherungen AG	/ Kurt Svoboda, CRO / Michael Oplustil, Head of IR	1.99	Insurance
voestalpine AG	/ Gerald Resch, IR	6.47	Basic Resources



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Company	Further information
AGRANA Beteiligungs AG	The future of food. What are the trends and how do they capitalise on them? How do they manage their main market risks? After years of high investments, capex declines and lower depreciation? With the CFO, Investors can discuss the ramp-up plans including the expected ROI, the mid-term FCF expectations as well as the future capital allocation.
ANDRITZ AG	A value play with a strong service business. Profitability has improved in recent years, mainly in the Separation and Pulp & Paper divisions. Key margin drivers should be the turnaround at Metals (in particular Schuler) and cost reductions in the Hydro Power space. Topics to discuss with the Head of Group Finance and IR include the project pipeline at Pulp & Paper, Hydro Power and the progress in the Schuler restructuring process. We consider Andritz one of the most attractively valued industrials companies.
Atrium European Real Estate	Three key topics to discuss are 1) the operational management of the shopping centre portfolio during the current pandemic and long-term prospects of retail formats, 2) the sustainability of the attractive dividend payout and 3) an update on the intended expansion into the residential sector.
EVN AG	EVN manages the entire value chain of energy production and supply with a partly owned network. It is a utility but change is on the horizon! How to "re-"position the company towards a CO2 free world.? How to support the transformation of the EVN markets towards the 2030 and 2050 EU sustainability targets? How to plan capital allocation in this capital intensive business? What are the main risks for shareholders in this transformation journey?
FACC AG	FACC suffers massively from the weakness of the aircraft industry. The company therefore adjusted its production and cost structures with the ambition to become profitable from 2022 onwards. FACC offers attractive medium-to-long term growth opportunities, in the area of passenger drones manufacturing and components for space travel. You have the opportunity to discuss the company's growth plans and financial situation with the CFO.
Flughafen Wien AG	How to manage a business catastrophe? What are the most important drivers to reposition intangible assets when the client base erodes? The COF can describe not only the crisis management but explain his view into the future of the airport business.
IMMOFINANZ AG	Offers the ability to discuss the reasons for the current M&A approach on S Immo with the management. Get a deep view into the office and retail markets in Eastern Europe, which are partially valued at high discounts during the pandemic.
Lenzing Aktiengesellschaft	We do not believe the market has understood the short-term earnings growth and medium-term upside potential of Lenzing valuation. "Blue Sky 2024" valuation sees another doubling of the share price over the next 2-3 years, in our view.
Mayr-MeInhof Karton AG	Discussing the sustainability and future of a very resilient and cash generating business. The long-term-orineted approach offers resilient earnings and dividend growth. MM is the European market leader in cartonboard based packaging. MM offers resilient and sustainable solutions for consumer packaging. MM tend to grow organically and via M&A.
Österreichische Post AG	Capitalizing the e-Commerce boom? What are the main traps to avoid? How will the business develop when Covid-19 impact fades? What is the best strategy to cope with the competitors like Amazon? What are the main growth areas, going forward?



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Company	Further information
OMV Aktiengesellschaft	Talking about the transformation towards a lower carbon footprint with a producer of oil and gas and chemical solutions. With group sales of EUR ~17bn OMV is Austrian largest industrial company with a strong base in Central and Eastern Europe. OMV has leading positions in polyolfin solutions and base chemicals as well as mechanical recycling of plastic.
PALFINGER AG	They operate in the space of crane and lifting solutions! Palfinger showed a strong recovery after being hit by the pandemic and the disastrous cyber-attack, which occurred in January 2021. The company faces rising demand from a broad base of industry customers, especially logistic companies, driven by the boom in e-commerce. How do they to achieve the 2019 record sales again and move towards the 2024 target?
Polytec Holding AG	Following several years of market induced weakness like the diesel and the COVID-19 crisis. The company is in excellent shape to benefit from the recovery. The company did its homework and improved the cost structure. The CFO will be in attendance and will provide the opportunity to discuss when the company forecasts the return to peak margins, alongside the potential for growth via acquisitions. We consider Polytec's valuation being attractive. The name is on our Baader Helvea Top Picks list.
PORR AG	Building out of the European crisis. PORR serves main markets in the heart of Europe with its integrated value chain. PORR is well positioned to benefit from EU recovery investments. The order book already shows an all-time-high! May be interesting to hear how they execute this order book and manage project risks. Another interesting topic could be how PORR plans to capitalize, on the growing demand to benefit shareholders.
Semperit	Semperit could be in a net cash position this year, driven by the ongoing high demand and pricing for medical gloves. Operating profit and FCF will reach record highs. More important for the long-term strategy is the impressive improvement in all the industrial segments. It may be interesting to discuss future earnings potential of this well-financed group. Valuation is still very attractive.
Schoeller-Bleckmann Oilfield Equipment AG	SBO can be characterised as a well-managed specialist for oilfield equipment. The CFO will be in attendance and potential interesting topics could be 1. How they manage volatility? 2. How they positions themselves strategically, in times of an accelerating shift towards a carbon "free" world.
UNIQA Österreich Versicherungen AG	Special items and restructuring charges moved the cost ratio towards a record high. However, the ratio was already on the rise in prior years. The ongoing difficult environment for Life Insurance is another threat for earnings. How investment allocation might change going forward (82.5% bonds) and it would be interesting to hear the main future growth opportunities for an insurer, such as UNIQA?
voestalpine AG	Voestalpine is the main quality play in the European steel universe. They can ride the current wave of strong demand and prices. A world leading market position in parts of railway infrastructure might accelerate growth, going forward. Further, how are they managing their way towards CO2 reduced production.